



# **The Role of Search in University Productivity**

**Inside, Outside, and Interdisciplinary Dimensions**

James D. Adams

Rensselaer Polytechnic Institute, University at Albany, and NBER

J. Roger Clemmons

University of Florida

COMMUNIA Conference 2009, Torino

6/25/09

# Outline of the Presentation

- I. Introduction
- II. Description of Knowledge-Flows
- III. Knowledge Production Function
- IV. Summary, Discussion, and Conclusion



# Discovery and the Search for Knowledge

- Academics engage in discovery and in a search for knowledge that is useful for their work and their progress in the learned professions.
- Equilibration of expected marginal returns and costs sets the level of effort in discovery and search.
- But the schedules of returns and costs depend on field and institutional boundaries.
- Recent changes in technology and policy have altered these schedules across boundaries.



# Recent Changes

- The allocation of effort to discovery and search has changed as a consequence.
- The changes are due to: (a) improved information technologies, (b) growing complexity of research, and (c) policies favoring collaborative and interdisciplinary research.
- We explore these issues using a panel of 110 U.S. universities and 12 fields observed over the period 1983-1999. This sample accounts for more than 80% of academic research spending in the U.S.



# Shift Factors: Policy Initiatives

- Recent U.S. policy initiatives favor collaborations across institutions, fields and countries. Why?
- Because the U.S. National Science Foundation (NSF) holds a strong belief that path-breaking research requires new combinations of ideas.
- In the U.S. “centers are the primary means by which NSF fosters interdisciplinary research.” NSF (2009b) and the Networking Research Programmes of the ESF are a similar approach.



# Shift Factors: Information Technologies

- Deployment of the Internet in the late 1980s and commercialization of complementary software in the early 1990s led to a decline in search costs.
- It seems obvious that search effort would shift beyond the institution as a result.
- But has search expanded outside the discipline as a result of this shift in technology?
- This is not clear, since IT turns distant research in the same field into a substitute for local research in other fields.



# Knowledge-Flows and Knowledge Production

- To address these issues we study knowledge-flows between U.S. universities at the end of the 20th century.
- Then we examine the knowledge production function for ideas, as captured by scientific papers.
- Ideas are a function of knowledge-flows from previous stocks of knowledge that are distinguished by institutional and field boundaries.
- Old ideas and past resources produce new ideas.



# Descriptive Findings: Preparations

- We'll begin with a description of knowledge-flows across institutional and field boundaries.
- But first we need to prepare the ground a little.
- For starters, we need a definition of knowledge-flows.
- Then we need a scale-free measure of the relative size of various knowledge-flows.
- These allow for easy comparisons across fields and institutions.



# Definition of Knowledge-Flows

- Knowledge-flows in this paper are defined as:

$$S_{ijt} = \sum_{F \in Q_F} \sum_{I \in Q_I} \sum_{\tau=1}^{t-1} (c_{ijt}^{FI\tau} / n_{FI\tau}) R_{FI\tau}$$

- Flows to field  $i$  and institution  $j$  at time  $t$  come from the fields in the first sum, the institutions in the second, and previous years in the third.
- Sums are taken over the citation rate  $c_{ijt}^{FI\tau} / n_{FI\tau}$  times the R&D stock (roughly, the stock of ideas).
- We can choose subsets of the flows by changing the sets  $Q_F, Q_I$ , for example, flows from the same field, etc.



# Shares in Knowledge-Flows

- We calculate shares in knowledge-flows to show changes in relative size.
- For instance, the share of other fields is:

$$\text{Share}^{\text{Other Fields}} = S^{\text{Other Fields}} / (S^{\text{Same Field}} + S^{\text{Other Fields}})$$

- Sometimes we call this the interdisciplinary share.
- In the same way we can define shares of other universities, and so forth.

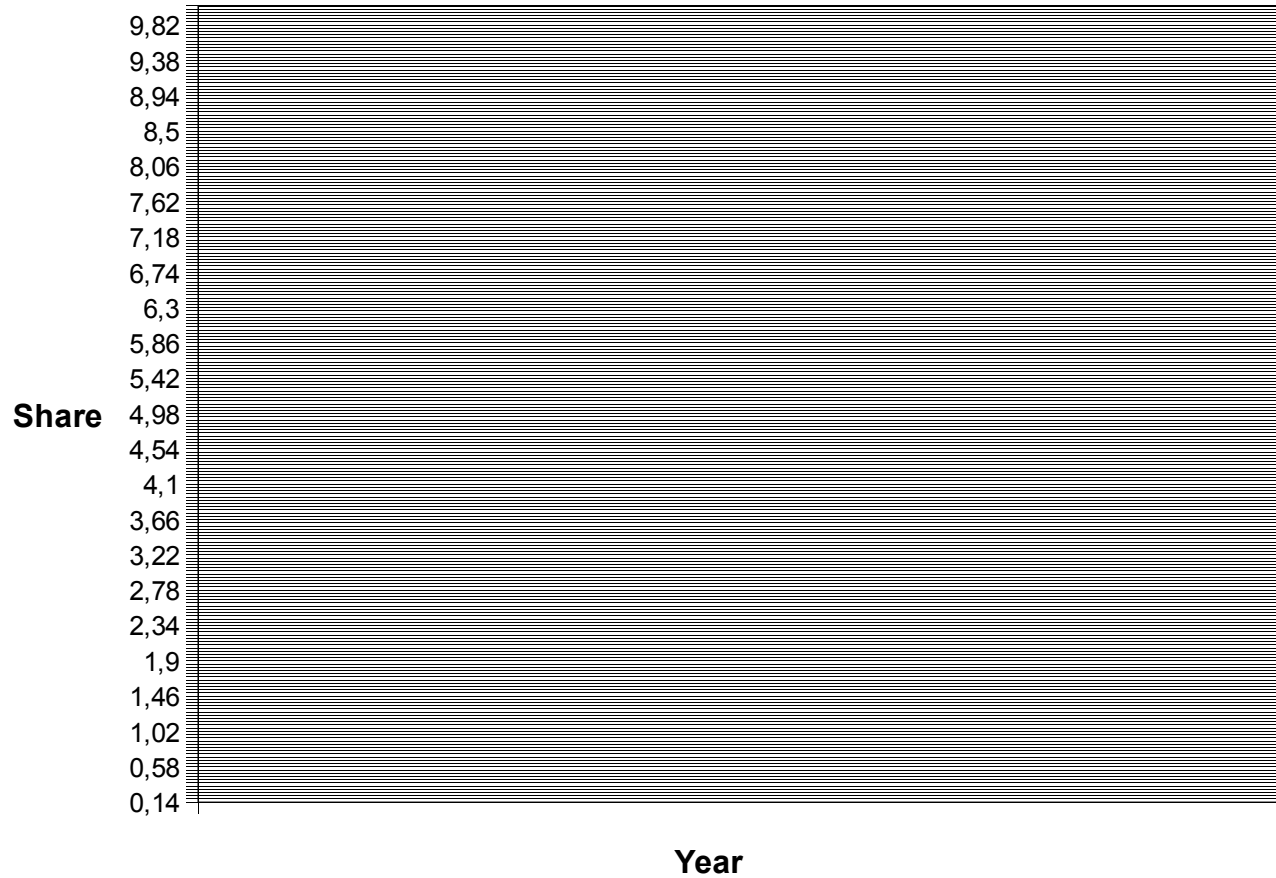


# Changes in Shares

- The interdisciplinary share of knowledge-flows stays the same or decreases in about half the fields.
- But in engineering it almost doubles from about 0.16 to about 0.28, as Figure 3h shows.
- Overall the interdisciplinary share increases by 10%, from 0.22 to 0.24, as shown in Figure 4.
- In comparison the share of knowledge-flows from outside an institution increases by 30%, from 0.62 to 0.82, and this is similar across fields. See Figure 5.



**Figure 3h--Share of Other Fields,  
Knowledge-Flows to Engineering**



**Figure 4--Share of Other Fields,  
Knowledge-Flows to All Fields**



**Figure 5--Share of Other Universities,  
Knowledge-Flows to All Fields**



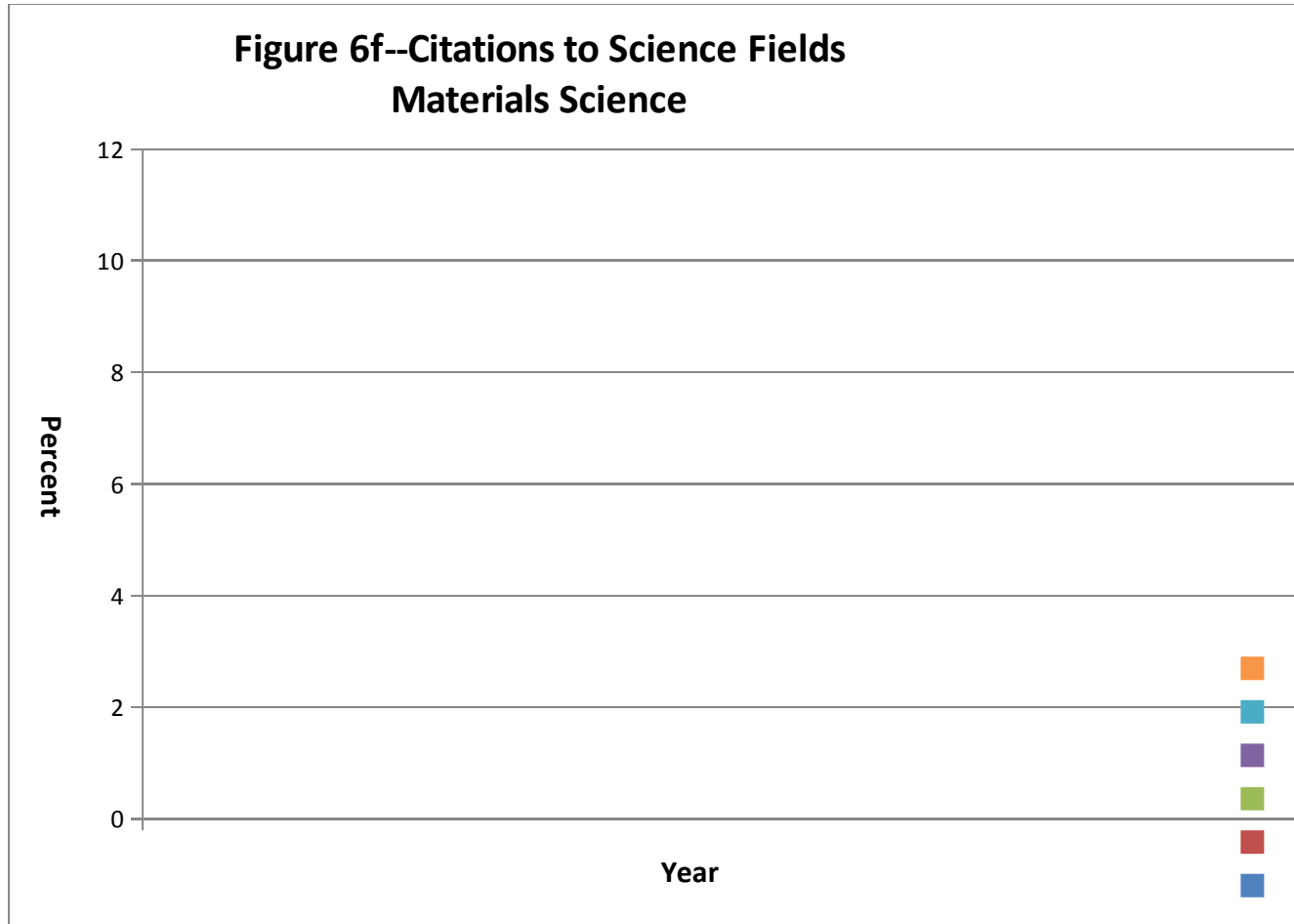
# Changes within Engineering

- Engineering is a focal point of policies to increase interdisciplinary research.
- Because of this, we undertake a separate study of 13 engineering subfields.
- We break up shares of citations within the same subfield, the rest of engineering, and science.
- The share of science increases most and the share within a subfield nearly always decreases.
- The figure below illustrates this for one subfield.



||

**Figure 6f--Citations to Science Fields  
Materials Science**



# Regression Findings: Preparations

- We turn now to a regression analysis of knowledge production with emphasis on interdisciplinary knowledge-flows.
- One contribution that this analysis can make is in distinguishing between the importance of knowledge-flows in production and the share of knowledge-flows.
- The two are not necessarily the same and this proves to be a key to understanding what the paper does.



# Knowledge Production Function

- Below we report estimates of the production function:

$$\ln(n_{ijt}) = \beta + Z'_D \delta + \eta_R \ln(R_{(ij)t-1}) + \sum_{w=1}^W \eta_w \ln(S_{(ij)t-1}^w) + e_{ijt}$$

- Permanent variance components  $v_i, v_j, v_t$  are absorbed by fixed effects for field, university and time so that  $Z'_D \delta = v_i + v_j + v_t$ .
- As long as the transitory error  $e_{ijt}$  is uncorrelated over time, it follows that the regression coefficients will be unbiased, and identified.



# Output Elasticities

- The production function includes output elasticities for the knowledge inputs.
- Their meaning is 
$$\eta_i = \frac{\partial n x}{\partial x n}$$
- Here  $x$  is the R&D stock or knowledge-flow.
- Thus the output elasticity is the percent change in papers per one percent change in knowledge input.
- We refer to it informally as “importance” in production.



# Findings: Same/Other Universities

(Dependent Variable: Log(Papers) of Universities)

Variable	Coefficient (Standard Error)	
Log(Knowledge-Flow in Same University)	0.072** (0.019)	0.080** (0.017)
I(90)*Log(Knowledge-Flow in Same University)		-0.045** (0.016)
Log(Knowledge-Flow in Other Universities)	0.296** (0.024)	0.259** (0.024)
I(90)*Log(Knowledge-Flow in Other Universities)		0.130** (0.020)



||  
|

# Findings: Same/Other Fields

(Dependent Variable: Log(Papers) of Universities)

Variable	Coefficient (Standard Error)	
Log(Knowledge-Flow in Same Field)	0.296** (0.034)	0.275** (0.033)
I(90)*Log(Knowledge-Flow in Same Field)		0.068** (0.014)
Log(Knowledge-Flow in Other Fields)	0.080** (0.011)	0.086** (0.010)
I(90)*Log(Knowledge-Flow in Other Fields)		0.014 (0.014)



# Findings: “Hot” and “Cold” Fields

(Dependent Variable: Log(Papers) of Universities)

Variable	Coefficient (Standard Error)	
Log(Knowledge-Flow, “Hot” Fields)	0.020** (0.006)	0.054** (0.010)
I(“Hot”=0)*Log(Knowled ge-Flow, “Hot” Fields)		-0.061** (0.011)
Log(Knowledge-Flow, Cold” Fields)	0.032** (0.006)	0.071** (0.009)
I(“Cold”=0)*Log(Knowle dge-Flow, “Cold” Fields)		-0.076** (0.011)



# Summary

- During the 1990s knowledge-flows and knowledge production shifted towards outside research, from other universities and away from inside research.
- A much smaller increase is observed in interdisciplinary knowledge-flows, but there is no shift in production towards this research.
- Instead, research from the same field became relatively more productive, because IT opened up access to ideas elsewhere, leading to a substitution of distant authors in the same field for local authors



# Time Period too Short...

- The time period may be too short relative to policies that have promoted interdisciplinary work, for these began in the 1980s.
- Growth of inter-disciplinary knowledge-flows in engineering suggests that we are starting to see an effect of the policies.
- But the results of this research may well lie in the future due to long and variable gestation lags, precisely because the research is path-breaking.



I  
V

# Or is it...?

